

IHS STAFFING TRENDS

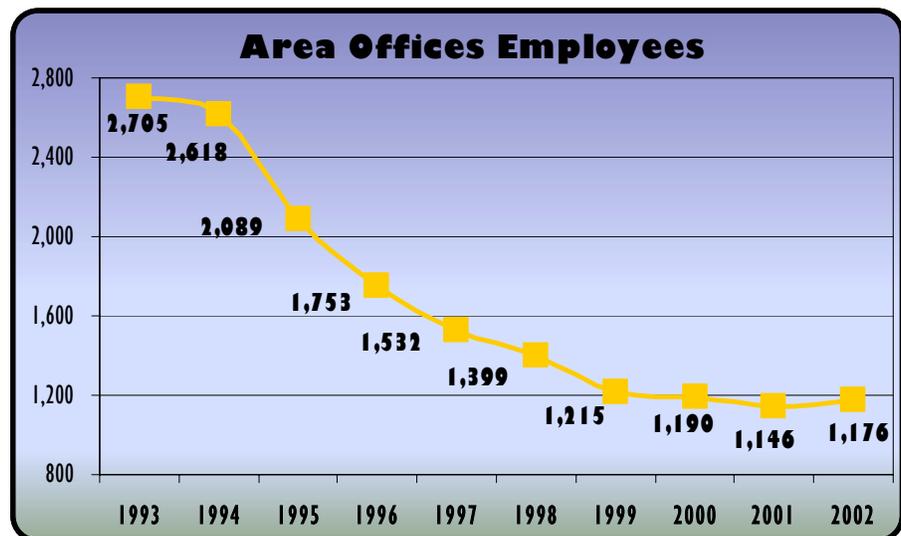
1993 - 2002 HEADQUARTERS FTE DECREASED BY 534 (-57%)

The IHS headquarters workforce declined sharply through 1998 and has remained stable since 1999.



1993 - 2002 AREA OFFICES FTE DECREASED BY 1,529 (-57%)

The IHS Area Office workforce declined sharply through 1998 and has remained stable since 1999.



1993 - 2002 OPERATING UNIT FTE INCREASED BY 1,546 (+13%)

The IHS health care delivery workforce has increased by an average of 215 FTE per year since 1996.

